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March 23, 2021

## To Whom It May Concern,

I am writing this letter of reference on behalf of Calvert Victor. I am a physician in a private concierge medicine practice. For the better part of the year, we have been utilizing Mr. Victors mobile phlebotomy services. We came in contact with him after having a negative experience with a prior mobile phlebotomist. This prior phlebotomist unfortunately was late often and unreliable and we sadly had to field many patient complaints about her services. Since we are in a concierge practice our patients have come to expect a level of professionalism and courtesy that far exceeds your conventional medical model. We interviewed a few mobile phlebotomy companies and quickly realized that Mr. Victor would be the best choice.

Upon my first encounter with Mr. Victor, I was impressed by his level of enthusiasm and love for what he does. He was very professional and made the process of transferring our patients over to him seamless. It is apparent that he is a hard worker that strives to succeed and takes great pride in his work ethic and business interactions. We never have any trouble getting a response from him and all our patients are called and scheduled the same day we request his service.

After that day we have sent all our patients requesting the mobile phlebotomy services to Mr. Victor. The response from our patients has been nothing short of overwhelming and the praise we have received for referring them to him has been incredible. Patients have gone out of their way to inform us how impressed they have been with Calvert and often state they would prefer we only send their lab requests and blood draws his way. Many have even remarked they never want to walk into a commercial lab again after have experiencing the high level of service that Mr. Victor provided.

Therefore, it is without hesitation or reservation that I endorse the expansion of Mr. Calverts business. We are extremely excited by the services he wishes to incorporate as we will have great use for these additional modalities. It is rare in this day in age to encounter a person of his strength, character, and humble disposition. I and my business partners have no doubt he will be met with great success wherever he goes.

Sincerely Yours,

Felice Haake DO